

CALIFORNIA
MORTGAGE
SAFE LICENSING AND EXAM PREP

January – June 2012 Course Catalog



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“I have been doing mortgage for 15 years and would never have passed the exam without the assistance of Kaplan’s instructors in my Exam Prep Class.”

—Joel Schmitz
(National SAFE Exam Prep Student)

Is a Mortgage Profession Right For You?

If you’re passionate about helping others finance their American dream, then a career in the Mortgage industry may be an excellent fit for you. As long as people continue to buy and sell homes, there will always be a need for qualified Mortgage Professionals. But like any career, Mortgage Professionals require specialized training in order to gain an understanding of the mortgage process as well as state and federal licensing regulations.

There’s no better partner to help you interpret your state’s often complex mortgage education requirements and help you achieve your professional goal than Kaplan Real Estate Education. Whether you’re working toward a professional license or completing continuing education to maintain it, Kaplan is committed to your success.



We make it easy for you to get your mortgage license and keep your credentials current. We offer a variety of educational delivery methods. You choose which method is best for your learning style and schedule. Either way, you can count on Kaplan Real Estate Education to meet your education requirements.

New Hires? Kaplan is Here to Help!

Training new brokers or loan originators can be a tedious and costly process. Kaplan Mortgage Education can help your new hires meet all their SAFE Education requirements—from obtaining licensing education to preparing for the exam and maintaining their licenses with CE. If you have multiple employees who need SAFE education, contact us for additional discounts at **877-792-4523**.

Steps to Success

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STEP 1 Register with the NMLS and receive your individual ID number.

Visit the NMLS Resource Center for information on how to create an account at <http://mortgage.nationwidelicencingsystem.org/Pages/default.aspx>. Reference the Create an Individual Account Quick Guide, and the How to Obtain an NMLS User ID Guide, which provides step-by-step instructions.

STEP 2 Enroll in your pre-licensing education course with Kaplan.

Kaplan offers a wide variety of delivery methods that allow you to easily and successfully complete your pre-licensing education. Call **877-792-4523** or visit www.kapmortgage.com to enroll.

STEP 3 Schedule your Exam with an NMLS Exam Provider.

You must complete both a national and state exam. For information on how to enroll, please visit <http://mortgage.nationwidelicencingsystem.org/Pages/default.aspx>, and refer to the Test Enrollment Quick Guide for MLOs on the NMLS Resource Center. Once you have created a test enrollment, you are now ready to schedule your exam appointment with Prometric or Pearson VUE. Please go to the Test Center Locations page of the NMLS Resource Center to select a test center that is convenient for you.

STEP 4 Access and complete your pre-licensing and exam prep courses.

Kaplan will report your course completion to the NMLS within 7 days of completion.

STEP 5 Successfully pass your National and State Specific SAFE exams!

Have confidence in Kaplan's expert instruction from seasoned mortgage professionals. Also our committed customer care and technical support staff to ensure success on your SAFE exams.

STEP 6 Maintain your license with Kaplan continuing education courses.

The Nationwide Mortgage Licensing System (NMLS) requires all individuals licensed under the SAFE Act to complete continuing education. At Kaplan, we keep you abreast of the latest requirements and recommend the exact courses you'll need to meet them, so you stay at the forefront in your industry. Look for our 2012 CE course coming soon!

Call **877-792-4523** or visit www.kapmortgage.com to enroll.

SAFE Mortgage Education

Delivery Methods Explained

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No two students are exactly alike. That's why Kaplan offers you three distinctly different educational delivery methods. Each method has unique advantages:

Online Licensing Education

Although this is an online course, it is instructor-led. The course is designed for maximum interaction between instructors and students through many online activities and discussion boards. You will complete daily tasks as assigned by your instructor. NMLS course approval guidelines say you must accumulate 20 hours in the course to receive credit within the 7-day course timeline.

Online CE

This online, self-paced delivery method is available 24/7/365 on your own schedule, when it's convenient for you. Courses are delivered entirely over the Internet, and feature toll-free tech support, online instructional support, student records, and certificate generation upon completion of courses.

OnDemand

Available for National and State-Specific Exam Prep

You can take these courses 24/7/365, on your own schedule, anytime it is convenient for you. You just need access to the Internet. You will experience pre-recorded instructor-led courses that allow you to control the class time and length each time you login. You can start, stop, pause, and rewind each lesson or segment as often as you like. You will also have access to email instructors with questions.

Live Classroom

Available for Licensing Education, National and State-Specific Exam Prep, and Continuing Education

If you prefer a learning environment with maximum teacher/student interaction, then our Live Classroom option is the choice for you. Nothing can match the dynamic discussions you'll find in this setting.

Live Classroom Locations

Los Angeles

San Diego

San Francisco

Call for location details.

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In order to meet the pre-licensing education requirements state-licensed MLOs must complete 20 hours of NMLS-approved education that includes:

- 3 hours on federal law and regulation
- 3 hours on ethics
- 2 hours on nontraditional mortgages
- 12 hours of electives

SAFE Licensing Education

SAFE Comprehensive Recommended Solution

 | \$369 | NMLS-Approved

Everything you need to satisfy the NMLS requirements AND pass the exam! This course will satisfy your 20-Hour SAFE licensing education requirement and includes workbooks for all course content. In addition, you get our industry-best California SAFE Exam Prep and National SAFE Exam Prep courses (a \$29 savings)!

SAFE Comprehensive Solution - Online

 | \$299 | NMLS-Approved

Start our online class any weekday and complete your licensing requirements in just 7 days. You can access the course 24 hours a day and have the flexibility to resume where you left off. Our instant grading feature allows you to get your results fast. This course will satisfy your 20-Hour SAFE licensing education requirement.

SAFE Comprehensive Basic Solution

 | \$299 | NMLS-Approved

You get everything the Recommended Solution includes EXCEPT National Exam Prep.



All prices include NMLS banking fees.

SAFE Exam Prep

The SAFE Mortgage Loan Originator Exam is divided into two sections: the national component and the state-specific component. The exams are written by the Nationwide Mortgage Licensing System and Registry and administered by an approved test provider, Prometric or Pearson VUE.

National SAFE Exam Prep

  | \$99

Our industry expert instructors cover all critical exam concepts and utilize interactive exercises to prepare you. Includes a printed workbook with practice exams. Enroll in Kaplan's National SAFE Exam Prep and successfully prepare for exam day.

California SAFE Exam Prep

  | \$69

Pass the state portion of your exam the first time with our highly effective California SAFE Exam Prep course. Improve your understanding of important concepts, and test your knowledge on key state-specific topics with numerous practice questions.

SAFE Licensing and Exam Prep Class Schedule

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Legend



Classroom



Online Education



OnDemand

“You’re doing things right—all of the associates in our office passed the SAFE exam after taking your class!”

–B. Couch
(National SAFE Exam Prep Student)

\$299 SAFE Comprehensive Basic Solution			
\$369 SAFE Comprehensive Recommended Solution (includes National Exam Prep)			
	20-Hour SAFE Comprehensive Licensing Course	California SAFE Exam Prep Course Only	National SAFE Exam Prep Course Only
LOS ANGELES CALL FOR LOCATION			
OPTION 1	Mon, Jan 9	8:30 am–5:30 pm	Wed, Jan 11 1:30 pm–5:30 pm
	Tues, Jan 10	8:30 am–5:30 pm	
	Wed, Jan 11	8:30 am–12:30 pm	Thur, Jan 12 8:30 pm–5:30 pm
OPTION 2	Mon, Apr 2	8:30 am–5:30 pm	Wed, April 4 1:30 pm–5:30 pm
	Tues, Apr 3	8:30 am–5:30 pm	
	Wed, Apr 4	8:30 am–12:30 pm	Thur, April 5 8:30 am–5:30 pm
SAN DIEGO 5939 BALBOA AVENUE			
OPTION 1	Mon, Feb 6	8:30 am–5:30 pm	Wed, Feb 8 1:30 pm–5:30 pm
	Tues, Feb 7	8:30 am–5:30 pm	
	Wed, Feb 8	8:30 am–12:30 pm	Thur, Feb 9 8:30 am–5:30 pm
OPTION 2	Mon, May 7	8:30 am–5:30 pm	Wed, May 9 1:30 pm–5:30 pm
	Tues, May 8	8:30 am–5:30 pm	
	Wed, May 9	8:30 am–12:30 pm	Thur, May 10 8:30 am–5:30 pm
SAN FRANCISCO CALL FOR LOCATION			
OPTION 1	Mon, Mar 5	8:30 am–5:30 pm	Wed, Mar 7 1:30 pm–5:30 pm
	Tues, Mar 6	8:30 am–5:30 pm	
	Weds Mar 7	8:30 am–12:30 pm	Thur, Mar 8 8:30 am–5:30 pm
OPTION 2	Mon, Jun 4	8:30 am–5:30 pm	Wed, June 6 1:30 pm–5:30 pm
	Tues, Jun 5	8:30 am–5:30 pm	
	Wed, Jun 6	8:30 am–12:30 pm	Thur, June 7 8:30 am–5:30 pm
<i>NOTE: All 8:30 am–5:30 pm courses include a 1-hour lunch break.</i>			

Pricing, class dates, and locations are subject to change.

Campus Locations

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Although Kaplan offers two convenient educational delivery methods...

- Online
- OnDemand

...we also offer a Live Classroom experience, in the following cities:

San Diego

5939 Balboa Ave.
San Diego, CA 92111
Administrative Offices and Classrooms

Los Angeles

Call for Location
877-792-4523

San Francisco

Call for Location
877-792-4523

Easy Online Enrollment

www.kapmortgage.com

877-792-4523

