



# New York Real Estate Education



## Depend on the trusted leader in Real Estate Education.

For more than 70 years, Kaplan has remained student-focused, results-driven, and committed to helping individuals achieve their educational and career goals.

*We build futures —*  
**ONE SUCCESS STORY  
AT A TIME.**

## Three convenient proctoring locations throughout the state!

Once you have completed our approved online Salesperson Licensing Courses, you are required to take a proctored, paper-based final exam at an approved location in New York State before you are eligible to receive your certificate of completion. We have 3 convenient proctoring locations, so you will not have to worry about extra travel expenses!

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## Getting your New York Real Estate Salesperson or Broker License has never been so easy!

Kaplan Real Estate Education provides everything you need to get your New York Real Estate License. We go to great lengths to ensure that you receive a first-rate educational experience at an affordable price. Our courses meet the state's educational requirements and will help you stay on top of the major topics that affect real estate professionals today.

### Our study solutions will help you:

- Complete your educational requirements in the shortest time possible
- Prepare for the New York Licensing Exam with confidence
- Learn and retain the concepts you need for a successful career

Once you have passed the exam and obtained your license, we will help you build your career through our extensive selection of continuing education courses.

| NEW YORK TESTING CENTERS     |                               |          |       |
|------------------------------|-------------------------------|----------|-------|
| Kaplan Centers               | Address                       | City     | Zip   |
| KTPA, Brooklyn, NY           | 1602 Kings Highway, 3rd Floor | Brooklyn | 11229 |
| KTPA, New York, NY (Midtown) | 131 W. 56th St.               | New York | 10019 |
| Kaplan Financial             | 61 Broadway Street Suite 700  | New York | 10006 |



# New York Real Estate Licensing Courses



## Kaplan Online Course Highlights

- Course content is tailored to New York's e-learning requirements
- Thematic graphics keep the material fresh and compelling
- Instructional graphics reinforce key concepts
- Five different types of interactive exercises keep you focused and increase material retention
- Unit exams test subject mastery and identify topics requiring additional review

## Succeed in today's real estate market with:

- Flexible learning solutions to help you pass the New York Licensing Exam
- Quality licensing and continuing education courses developed by seasoned real estate professionals
- Up-to-date course materials that reflect current industry conditions
- Products that are designed to provide a logical and well-planned approach to the study process
- Three convenient proctoring locations throughout the state

## We make it easy for you to complete your broker licensing requirements!

Kaplan Real Estate Education provides everything you need to get your salesperson's or broker's real estate license in New York. You'll easily complete the state-required hours of approved education and pass a state exam to start your career with Kaplan's industry-leading course content and easy-to-use online course system.

### Online Salesperson Courses

- 75-Hour Qualifying Course with Textbook and Exam Prep Package (NY). Includes *Modern Real Estate Practice in New York* and *New York Real Estate Exam Prep*. | **\$449**
- New York 75-Hour Salesperson Qualifying Course (NY) | **\$379**

### Online Broker Courses

- New York 30-Hour Remedial Salesperson Qualifying Course | **\$199**
- New York 45-Hour Broker Qualifying Course (Downstate) | **\$349**
- New York 45-Hour Broker Qualifying Course (Upstate) | **\$349**



# New York Real Estate Continuing Education



## Featured Continuing Education Course Package

**\$133**

### New York Complete CE Package

Increase sales while reducing risk with this interactive course package.

22.5 Hours

Includes:

- Mandatory Fair Housing Course  
3 Hours
- Real Estate Related Topics  
19.5 Hours

## Keep your license active!

Kaplan Real Estate Education provides everything you need to maintain your real estate salesperson's or broker's license in New York. Satisfy the educational requirements and distinguish yourself from your competitors with relevant and up-to-date continuing education courses that reflect essential industry trends and the latest rules and regulations for real estate salespersons.

## Individual Continuing Education Courses

- Commercial Real Estate Essentials in New York | **\$39** | 6.5 Hours
- Fair Housing in New York | **\$29** | 3 Hours
- Mortgage Fraud and Predatory Lending in New York | **\$39** | 6.5 Hours
- Real Estate Agent/Mortgage Professional | **\$39** | 6.5 Hours
- Sustainable Housing and Building Green in New York | **\$39** | 6.5 Hours
- Understanding Credit and Improving Credit Scores:  
What Agents Should Know | **\$29** | 3 Hours

## Increase Your Chances of Passing!

### Kaplan Real Estate Mobile Device Apps



600 Key Terms in 24 Categories, Including:

- Real Estate Taxes and Other Liens
- Real Estate Contracts
- Real Estate Financing: Principles
- Real Estate Financing: Practice

Available on: iPhone<sup>®</sup> / iPod<sup>®</sup>, BlackBerry<sup>®</sup>, or Droid<sup>®</sup>

**Just \$29.99 — Buy It Today!**

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